

**CURRICULUM VITAE**  
**Michael J. Gallagher**

**Personal Information**

Born: September 2, 1955

Coordinates:

<u>Estonia</u>	<u>United States</u>
Kooli Tänav 1a	4031 Kennett Pike
Tartu 50430	Greenville, Delaware 19807
<u>Estonia</u>	<u>U.S.A.</u>
372 7 422 680	302 656 5869

**Work Experience**

Owner, Maitse Plahvatus OÜ

November 2010 – Present

Own and operate food and food services company. Main activity – development of Café Bianca in Tartu at the loomemajanduskeskus and incubator kitchen strategy.

Owner, Pressto Eesti ÜÜ

November 2010 – Present

Founder and operator of business digital networking firm with focus on (1) development of less expensive and more powerful social networking tools for small business (2) strategic networking and partnering solutions, and (3) consulting on conflict resolution and strategic development issues, local and international.

Nõukogu Chairman, Domus Dorpatensis SA

September 2010 – Present

Responsible for strategy development of not for profit located in Tartu.

Senior Trainer – Negotiation Skills Training Company (TNSC)

December 2008 – Present

Providing short term in-company negotiation training courses for corporations in Europe and the United States.

Consultant – Council of Europe

December 2007 – June 2008

Created distance learning formats and products for selected fundamental rights case studies of Grand Chamber judgments of the European Court of Human Rights as the main product of a pilot project for use by member state judicial training centers.

Founder and Director – Legal Advocacy Foundation

January 2007 – Present

Created the and now manage a foundation that facilitates capacity building in professional legal training, and legal policy analysis and development of best practices in legal reform strategies.

Consultant – Project to Establish Judicial and Legal Studies Institute in the Kingdom of Bahrain

June 2006 – September 2008

With the American Bar Association – CEELI program, provided expert advice, materials, and

consultation to the Ministry of Justice in the Kingdom of Bahrain to assist in creating and developing a new professional legal training institute that would serve the needs of judges, and prosecutors. This included in country visits as well as consultation from Estonia.

Director – Estonian Law Centre

Acting Director, April 2004 – September 2004,

Director, September 2004 – January 2007

Responsible for strategy development, development of programming, interfacing with oversight (two oversight boards), as well partner institutions, projects (including two Phare projects) and day-to-day management of not for profit professional legal training centre, Created law centre programming such as skills training for judges, Constitutional Law Institute Digesta project, Themis project, as well as distance learning strategy.

Member, Chairman – Supervisory Council, Estonian Law Centre

Member, June 2003 – December 2003

Chairman, December 2003 – September 2004

Elected by council to oversee the activities of the Supervisory Council of this not for profit professional legal training centre. Supervisory Council responsibilities include strategy development, oversight of management and finances. Council members include the Chief Justice of the Estonian Supreme Court, Minister of Justice, Legal Chancellor, Rector of Tartu University, Dean of the Law Faculty of Tartu University, the State Prosecutor, and Chairman of the Estonian Bar Association.

Trainer – EuroManagement Institute, Tartu, Estonia

June 2002 – Present

Created and teach an annual series of seminars and workshops on a variety of business communication skills areas including negotiation, conflict management, and leadership to groups of entrepreneurs and managers from the Baltic region..

Chairman, Supervisory Council – Goodyear Dunlap Baltic AS

June 2002 – December 2004

Responsible for council meetings, oversight of finance, management and operations within the framework of the supervisory council activities for this Baltic region tire distribution company.

Programme Developer and Trainer in Professional Skills – Estonian Law Centre Foundation

June 2002 – April 2004

Created and implemented a wide variety of professional skills training programs including training in professional legal writing and argumentation, pre-trial procedure, and advocacy skills.

Director – EuroCollege, Tartu University

November 1999 – August 2005

Managed and developed strategy for this interdisciplinary college of Tartu University. Coordinated the development of a new masters program in European Affairs, and an undergraduate semester program on transition studies named “Prometheus”. Also managed foreign lecturer support through the EuroFaculty program in Tartu, and civil servant training in European policy issues.

Vice-Director. EuroFaculty, Tartu Center, Tartu University

November 1999 – July 2005

Managed the Tartu Center of EuroFaculty, a long-term regional program to assist the development of university faculty and curriculum in law, economics, political science and public administration. Centers exist in Tartu, Riga and Vilnius, with a directorate located in Riga. Vice-Director work includes oversight of foreign faculty and coordination with local faculty, oversight of student fellowship programs, financial reporting and fund raising strategy, and coordination

with regional activities.

Member of Oversight Council, Programme to Combat Corruption in Estonia, Estonian Law Centre, October 1999 – December 2001

Responsible for coordination, oversight, and comparative law analysis in a two (2) year joint project to survey Estonian law to make recommendations to strengthen its legal instruments (law and institutions) to reduce corruption. Partners in the project are the Estonian Supreme Court, and Tartu University Law Faculty.

Member of Estonian Local Expert Committee, Baltic American Partnership Fund

October 1999 – October 2003

Participated in oversight and planning in local board of this ten (10) year project to stimulate development of Estonian civil society. The project is jointly funded by the United States Agency for International Development and the Open Society Institute.

Lecturer, EuroFaculty

January 1999 – June 2000

Created and teach required courses for students of Tartu University Faculty of Law through the EuroFaculty assistance program on Legal Method and Writing. The course provides an overview of techniques for developing legal argument with extensive individual tutoring to enable post – graduate students to meet EuroFaculty requirements in developing a written thesis in the law master’s program.

Project Coordinator, European Union Training for Estonian Civil Servants, Estonian Law Centre

January 1998 – December 2002

Created, developed and implemented extensive legal training and scholarship program for Estonian Civil Servants on the *Foundations of European Union Law* that will be a standard course for civil servants involved in harmonization of laws. The Program was delivered in cooperation with the Institute for Study of European Union Law and Politics in Stockholm, Sweden, and the European Public Law Center in Athens, Greece. It comprised 120 –150 hours of training and is delivered in two annual cycles.

Lecturer, Concordia University

September 1997 – December 1999

Lecturer in the law faculty for course entitled “Methodology of Law” to undergraduate students of law. The course is an introduction to the foundations of western legal systems with an emphasis on the legal foundations for commercial activities. Completed design, and all course materials for the first course on an emergency basis in 1997, and based upon high student evaluations, have been requested to provide this course on a permanent basis.

Of Counsel, Raidla & Partners

October 1996 - Present

On a part time basis, responsible for providing legal services to a variety of foreign and Estonian clients on a wide range of issues relating to development of commercial projects in Estonia, and assisting in associate training. Work has included drafting commercial documents, coordinating work of local Estonian counsel on numerous matters of Estonian law, and negotiating and providing counsel on negotiation of commercial agreements.

Advisor, Estonian Law Centre

September 1995 – June 2003

Collaborated in the creation of, and currently provide management services to, this not-for-profit legal training institution which, in turn, is responsible for providing continuing legal education to the Estonian legal community. Work has included developing management systems, and programming ideas, negotiating with representatives of the legal community to implement

programs, hiring and managing staff, and monitoring and further developing programs to improve effectiveness and scope. Day to day responsibilities include oversight of all aspects of the center's operations, planning, and development to achieve its program objectives, as well as teaching seminars as needed (including media law, negotiation of joint venture agreements, legal ethics, civil procedure, and tort law, judicial opinion writing, and memorandum writing). Additional work included development of a wide range of information service activities.

Liaison for Estonia, Central and East European Law Initiative (CEELI), a program of the American Bar Association

September 1994 - September 1995

Sole "in country" representative responsible for oversight of all ongoing CEELI projects including assessments of laws, creation and development of an American law library located in Tartu, Estonia, consulting in the creation of the Estonian Law Centre, teaching "Legal Advocacy" at the law faculty of Tartu University, tutoring law students, organizing and assisting in presenting a variety of legal programs of legal education to Estonian judges, lawyers, law students, and other audiences.

Associate, Firm Member, Jacoby, Donner P.C., Philadelphia, PA,

Firm Member, September 1993 – September 1994

Associate, September 1985 – September 1993

Practicing attorney in Philadelphia, PA specializing in the fields of commercial litigation, and bankruptcy with emphasis on commercial construction disputes. Conducted numerous trials in United States federal and state courts, and arbitrations of commercial disputes, as well as arguing in appellate jurisdictions. Bankruptcy work focused on protecting creditors rights in commercial bankruptcies. Additional expertise in numerous areas of federal and state legislation pertaining to commercial real estate development and construction. Also advised upon, negotiated, and drafted numerous commercial agreements.

## **Education**

Villanova University School of Law, Juris Doctor, 1985

Moot Court Board, 1983-84

Quarterfinalist, Reimal Competition, 1983

Jessup International Law Moot Court Team Member 1984-85

Tufts University, Bachelor of Arts, Economics, 1977

## **Interests**

Fiction, History, Tennis

## **Languages**

English, Estonian, and French (some proficiency)

## **Publications**

*Judicial and Legislative Process and Estonian Accession*, Baltic Journal of Economics, Vol. 3 No. 2, Spring/Summer 2003

*Civil Service and Judicial Training in Estonia in the Transition Period*, published as a Section of the book, *The Changing focus in European Studies*, EuroFaculty, 2003

*Interim Country Report – Estonia, Socio-Political Dimension of European Union Accession Negotiations, General Comments* – Report commissioned by Polish European Studies Association for regional conference on accession for November, 2000

*Close Out Netting in Estonian Bankruptcy Proceeding: Some Unanswered Questions.* Analysis with Raino Paron, **Journal Of International Financial Markets**, Volume 2, Issue 1, March 2000, Sweet and Maxwell.

*Joint Ventures in Estonia*, a chapter of the Book, **International Joint Ventures**, Mathew Bender, 2000

*Is the Estonian Legal System a Barrier to Developing Civil Society in Estonia?*, published in **Riigikogu Toimetised**, Issue No. 1 (February, 2000)

Abstract for Judiciary Panel - *United States Legal Assistance to Promote Judicial Reform in Estonia*, and Post- Conference Remarks, *A Last Gasp or an Opening for Better Strategy?* Yale Conference on Legal Reform in the Former Soviet Union, April 23 – 24, 1999 (published via Internet, and to be published in Conference Materials)

## **References**

Available upon request